

Capability Statement



BFS is a Building Services Contractor (BSC) operating in the Twin Cities metro since 2018. We excel at delivering commercial cleaning services and facility solutions that provide tangible value and relief for our clients.

We achieve this by minimizing operational disruptions and unnecessary frustrations through a systematized, superior cleaning experience, effective communication, reliability, genuine pride, and a deep sense of care.

Responsive, nimble, trusted, end-to-end solutions

BFS specializes in supporting facility managers challenged with unnecessary distractions and frustrations resulting from

recurring janitorial issues. We achieve this by assuming complete accountability for delivering dependable cleaning services and by becoming your trusted janitorial partner.

with BFS. The fact is that **93%** of our current clients have been satisfied customers for 5 or more years.

Core Competencies

- Commercial Cleaning
- Janitorial Services
- Day Porter Services
- Event Cleaning
- Consumables Management and Supply
- Facilities Maintenance Services
- Vinyl Compound Tile (VCT) Floor Maintenance
- Hard Floor Care (Buff, Scrub, Seal and Polish)
- Green Cleaning Program
- Carpet Cleaning (Low Moisture & Extraction)
- High Dusting
- Window Washing (Interior and Exterior)
- Construction Cleanup (Rough & Final)
- Construction Cleanup (Post-Construction)

Differentiators

BFS' competitive advantage is in our high-touch, low-friction way of delivering service. The customer experience is reminiscent of "old-fashioned" service models built on consistency, reliance, predictability, as well as caring and sincere pride in the work that is done. We establish trust through listening to the client's needs and then using our agility as a small and nimble team to respond accordingly with the goal of delighting our clients and their teams.

Past Performance

Our loyal customers are the strongest evidence of the quality of service they enjoy, and the value they derive from partnering



Sales Contact Information

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Markets Served

Industrial / Manufacturing
Large single tenant offices
Corporate offices and facilities
Schools / Pre-schools
Houses of worship
Post-construction cleanup

Service Areas Covered

Minneapolis
Saint Paul
Twin Cities Large Metro Area

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Business Information

Years in Operation: 7+
Year Incorporated: 2018
State of Incorporation: MN
Number of Employees: 15
D&B Number: 09-286-0484
Cage/NCage: 9YK44

NAICS Codes

561720	561790	562119
561740	561210	562910
812990	238990	

Certifications & Associations

